



SWISSCHAM - AFRICA

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GHANA – NEWS

APRIL 2011 EDITION 11/01



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IN THIS ISSUE

• Backslash - WHAT`S UP?	01
• Last event - media report	02-04
• Programme Outline 2011	
Match-Making Corner	05
• CEO`s Re-launch Address	06-09
• Your SWISSCHAM GH Team	10
• Doing Business in GH-GIPC	11-15
• Our Next Event	16
• Member`s Company Profile	17-21
• Our New Members	22
• What`s New @ The Swiss	23-28
Embassy Economic Desk?	
• Membership Form	29
• Think Tank Meeting	30
• Thank you-Contacts & Adverts	31



WHAT`S UP?

“Backslash”

Editor Kurt Merki, Snr. CEO of SWISSCHAM AFRICA GHANA

I hope you all enjoyed the re-launch on the 2ND March 2011 at the Fiesta Royale Hotel of the **SWISSCHAM AFRICA GHANA**. The echo has been well manifested as a successful event, because of **YOU ALL** who have shown up in your numbers. We invited 80 guests and 120 gracefully appeared! You all deserve a big **“THANK YOU”!** One encouraging situation was, that all the CEO of the big multinational companies like; NESTLE, BARRY & CALLEBAUT, SGS, GSL, Panalpina, GCNet, MSCA, NEWEST First CATERING, SCHINDLER-LIFT, were present. This is not to undervalue to many SWISS-GHANAIAN companies which were very well represented. The doors were also widely opened for GHANAIAN Companies, who do already active business with Switzerland and others who intend to enter into business partnership with Swiss Companies. I`m convinced that the future of the **SWISSCHAM AFRICA GHANA** will fulfill its purpose of an effective modern way of doing business and matchmaking. The event was telecasted in the business news on GTV - TV3 and Metro TV. The Daily Graphic and the Business Graphic carried the story as well. Just have a look! I hope for those who could not make it and apologized, you will enjoy our news cast and photo-gallery of the event, and don`t forget be part in one of our next event! **FEEL ALWAYS WELLCOME!** The Membership Form is on page 29

Note: The **GHANA-NEWS** letter will be distributed to a very large number of business outlets in Ghana and Switzerland to promote business activities among both countries, to the benefit of its members. **BE PART OF IT!** Contact: papimerki@yahoo.com

SWISSCHAM AFRICA GHANA NEWS - APRIL 2011

MARCH 2011

- **2nd March Re-launch of SWISSCHAM AFRICA GHANA @ Fiesta Royale Hotel @ 6 - 9 pm**
- **Program outline 2011**

APRIL 2011

- **GHANA-NEWS**
- **Think Tank Meeting (Individually)**
- **Membership Registration**

MAY 2011

- **GHANA-NEWS**
- **11th May Business Cocktail @ Best Western Hotel Airport @ 6-9 pm Topic: CH-GH Agric - Business**

JUNE 2011

- **GHANA-NEWS**
- **22nd June Business Cocktail @ African Regent Hotel @ 6-9 pm Topic: CH-GH Banking - Business**

Ghana ready for long-term investments — Aboagye

Story: Charles Benoni Okine



Mr George Aboagye, CEO of GIPC, addressing members and guests at the re-launch of SwissCham Ghana.

GHANA is ready for long term investments from foreign and local investors to accelerate its growth and development, the Chief Executive Officer of the Ghana Investment Promotions Centre (GIPC), Mr George Aboagye, has said.

He said governments, for many decades, had ensured political and economic stability and also provided the enabling environment, in terms of legislation, to make investors feel secure, adding that such long term investments would also enable the investors to recoup massively from those investments.

Mr Aboagye made the call when he delivered a paper on Swiss investments status in Ghana at the re-launch of the Ghanaian chapter of the Swiss Chamber of Commerce Africa (SwissCham) at a ceremony in Accra.

“We have seen many investments in the country but many of them are short to medium term but we want to encourage more long term investments because that is where the investors can have greater value and returns on their investments,” he stated.

Mr Aboagye said the country had infrastructure challenges such as road networks, among others, which served as a silverlining for investment opportunities for potential investors.

He said the GIPC Act provided many and various investment incentives and guarantees such as “cus-

tom duties exemptions for plant, machinery, equipment and their parts; graduated and reasonable corporate taxes; tax holidays ranging from five to 10 years, depending on the sectors and automatic immigration quotas depending on paid-up capital among others.”

He said the total number of registered projects for last year hit a record of 3,597, of which more than US\$1.5 billion was realised.

“Out of the projects, 61 were Swiss projects valued at US\$113.6 million,” he said, adding that “of the total number of registered projects, 23 are foreign owned and 38 are joint ventures.”

Mr Aboagye said Switzerland also placed 12th and 13th, respec-

tively, in terms of value and number of registered projects in the country.

The GIPC boss recalled an agreement in 2009 between the centre and the Swiss Agency for Economic Co-operation (OSEC) under the Investment Promotion in the Sub-Saharan Africa programme of the Swiss Government to enhance the capacity of the GIPC in its investment promotion activities, specifically in the areas such as identification of business opportunities.

Mr Aboagye said doing business with the Swiss had been fruitful and urged the Swisscham to encourage more investments into the country.

The out-going Economic Coun-

sellor of the Swiss Embassy in Ghana, Mr Martin Saladin, said Ghana was a priority country for the Swiss government and they were working continuously to ensure that Ghana gained more support to propel its development agenda.

He said the Swiss government was much interested in investments into the energy sector to enable more villages and areas in the country to access power and encourage manufacturing.

The new Chief Executive Officer of SwissCham Africa Ghana, Mr Kurt Merki, expressed the resolve of the chamber to ensure trade balance between the two countries.

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Wirtschaftskammer Schweiz-Afrika
Chambre Economie Suisse-Afrique
Camera Economica Svizzera-Africa

Improvements in investment climate key

By CHARLES BENONI OKINE

— *Kurt Merki*

THE Chief Executive Officer of the Swiss Chamber of Commerce Ghana, Mr Kurt Merki, has urged the government to continuously improve the investment climate in the country to attract more investors while making those already in also comfortable. He said the government needs to "especially reduce the time consuming procedures of some of its agencies"

adding that "it is only so can Ghana attract more foreign investors, and make those already settled in Ghana comfortable". Mr Merki made the appeal in his maiden speech as the new head of the chamber at a ceremony in Accra. His call comes at a time when there have been some complaints about the

unbearable bureaucratic processes associated with the registration of businesses and issues of filing of taxes returns among others. Much as some of these processes have been improved, there are still calls for it to be streamlined to reduce the stress investors go through to get their business running. On his vision for the chamber, Mr

• CONTINUED ON PAGE 10



Improvements in investment climate key

• CONTINUED FROM PAGE 3

Merki pledged his commitment to offer good leadership and to make the Swisscham Ghana, central to the "objectives of our members to enable you to pursue aggressive business interests and business prospects between Switzerland and Ghana." "Information is today, the most vital resource for any business to grow; Apart from the official Journal "La Pointe" of the headquarters of Swisscham Ghana in Switzerland, we the Ghana Branch, will launch a new monthly business bulletin,

under the name: "SCWISSCHAM GHANA NEWS" in which Swiss and Ghanaian business news items are published." In this, he said both an annual and quarterly programme of events will appear under the column "What's up" and noted that both bulletins will only be distributed by e-mail and will be at no cost to members. Mr Merki said every progressive business needed to be constantly abreast of developments, emerging trends, technologies, new factors, and other critical matters that would influence the conduct of busi-

ness. The Chief Executive Officer of the Ghana Investment Promotion Centre (GIPC) said the total number of registered projects for last year hit a record of 3,597 of which more than US\$15 billion was realised. "Out of the projects, 61 were Swiss projects which are valued at US\$113.6 million," he said and added that "of the total number of registered projects, 23 are fully foreign owned and 38 are joint ventures". Mr Aboagye said Switzerland placed 12th and 13th respectively in terms of

value and number of registered projects in the country. In the area of economic relations between the two countries since 2009, Mr Aboagye said the GIPC signed an agreement with OSEC and the Swiss Agency for Economic Co-operation under the Investment Promotion in the Sub-Sahara Africa programme of the Swiss Government to enhance the capacity of the GIPC in its investment promotion activities, specifically in the areas of business identification and opportunities among others. The outgoing Economic Counsellor of the Swiss Embassy in Ghana, Mr Martin Saladin said Ghana as a priority country for the Swiss government and was working continuously to ensure that Ghana gained more support to propel its development agenda. GB

SWISSCHAM-AFRICA Ghana Launch Cocktail



Mr. Lukas (Branchbar, Ex CEO), Ms. Brigitte Cuendet, Mr. Martin Saladin (Economic Counsellor), Mr. Andrea Semadeni (Swiss Ambassador), Mr. George Aboagye (CEO of Ghana Promotion Centre), Mr. Nortey Omaboe (Swiss Cham President) & Mr. Kurt Merki (SNR, New CEO)



Mr. Andrea Semadeni (Swiss Ambassador)

SWISSCHAM-AFRICA is the Swiss African Chamber of Commerce for trade and investments for Swiss companies and institutions promoting trade and investments in African countries as well as for African companies promoting trade in Switzerland and Europe.

SwissCham-Africa believes that the private sector plays a key role in the economic development of African countries. For this reason it promotes and fosters trade and investments for Swiss companies in Africa.

The Ghana branch re-launched the SwissCham-Africa Ghana on the 2nd of March at the Fiesta Royal Hotel in Accra. The occasion also marked the handover of power from the previous Chief Executive Officer, Lukas Brauchbar to Mr Kurt Merki, the new Chief Executive Officer. Ms Brigitte Cuendet was introduced as the new Economic Counsellor.

"SwissCham-Africa believes that the private sector plays a key role in the economic development of African countries".



Ms. Brigitte Cuendet, Incoming economic affairs



Mr. Kurt Merki (SNR, New CEO) presenting a certificate to the Director of HIMSTEDT Investment



Mr. Nortey Omaboe, the new President gives certificate to MD of Fiesta Royale



Mr. Nortey Omaboe (Swiss Cham President)

In his speech the Swiss Ambassador to Ghana, Mr. Andrea Semadeni stated the importance of the Chamber of Commerce and the need for executives to allow mutual trade development between the two countries.

"The importance of the Chamber of Commerce and the need for executives to allow mutual trade development between the two countries".

In attendance was Mr. George Aboagye, Chief Executive Officer, of the Ghana Investment Promotion Council.

Mr. Nortey Omaboe, President of the Ghana Chapter presented certificates to new members.



Launch attendees



Mr. Kurt Merki presents a parting Gift for outgoing economic affairs.



Launch attendees



Launch attendees



Frederick Lufhansa



Amanda, MC



Mr. Aboagye (CEO of Ghana Promotion Centre)

Match Making Corner!



If you are looking for a business partner, a service, or for some-thing to sell or to buy, (also for private & domestic requests) this is the corner you can as **Member advertise @ NO cost!**

Looking for PARTNERSHIP

A registered & paid-up Member of the SWISSCHAM AFRICA GHANA is looking for a partner in the FRUIT JUICE PROCESSING INDUSTRY IN GHANA.
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E-mail: snfodjo@yahoo.co.uk

Project Pre-financing

A registered & paid-up Member of the SWISSCHAM AFRICA GHANA is looking for private Project Pre-financing at very attractive terms.
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E-mail: vglover@vayraglover.com

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A registered & paid-up Member of the SWISSCHAM AFRICA GHANA Has 20,000 Ha land @ Kasunia-Asutjuare next to the Volta River, for Agriculture Investment Projects. Only 40 km from Tema-Harbor
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Programme Outline for 2011

Dear Business Colleagues,

No businessman will pay a membership fee, without an offer of a valuable service in return!

First good leadership to make the **SWISSCHAM AFRICA GHANA** central to the objectives of our members to enable you to pursue aggressive business interests and business prospects between Switzerland and Ghana.

Secondly monthly business news letter. Apart from the official Journal "**La Pointe**" of the **SWISSCHAM AFRICA** headquarters in Switzerland, we the Ghana Branch, will launch a new **monthly business bulletin starting from 1st April**, under the name: **SCWISSCHAM GHANA NEWS** in which Swiss and Ghanaian business news items are published. Both an annual and quarterly programme of events will appear under the column "**WHAT'S UP?**" Both bulletins will only be distributed by e-mail and will be at no cost to members. For the first year, all members can advertise free of charge and as an additional bonus we will give members free space to expose their company's profiles. The two magazines will also provide useful business information covering issues such as : Local and international tenders, trade promotion, networking, match-making internally and externally, articles of business experts, and many more. We can also link you with other **SWISSCHAM AFRICA** chapters in other African countries, especially in West-Africa.

Thirdly every progressive business needs to be constantly appraised about new developments, emerging trends, technologies, new factors, and other critical matters that will influence the conduct of business. In order to foster this process, the chamber will organize seminars, workshops, business promotions, sponsorships, exhibitions and trade missions.

CEO for the **SWISSCHAM AFRICA GHANA**
Kurt Merki, Snr.

SWISSCHAM AFRICA GHANA NEWS - APRIL 2011



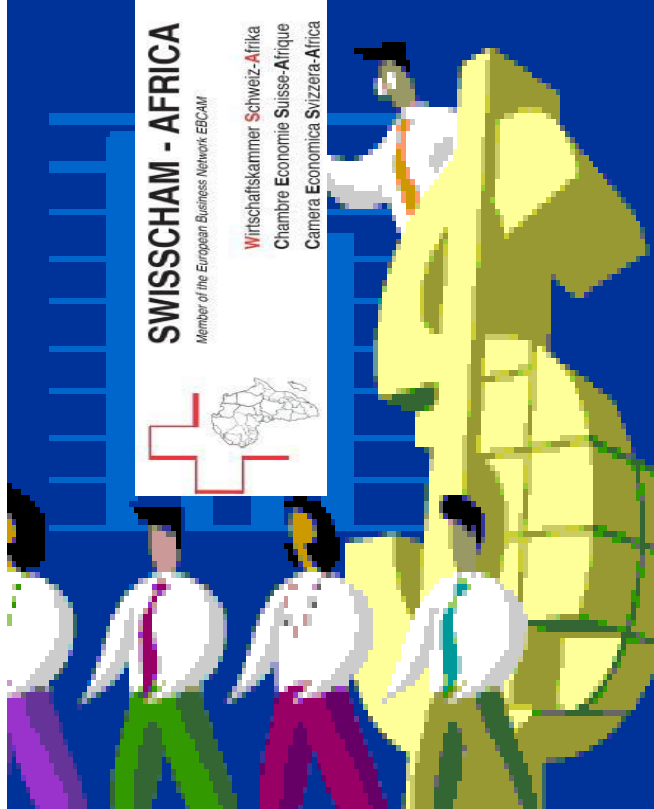
SWISSCHAM - AFRICA

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Chambre Economie Suisse-Afrique
Camera Economica Svizzera-Africa



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Address by Mr. Kurt Merki, Snr. CEO SWISSCHAM AFRICA GHANA

Topic:

**Re-launching of the Swiss Chamber of Commerce Africa Ghana
(SWISSCHAM AFRICA GHANA)**

On

Wednesday 2nd March 2011 at 6 - 9 pm

At

Fiesta Royal Hotel Accra

Your Excellency, The Swiss Ambassador Mr. Andrea Semadini

**Our Special Guest Of Honor, Mr. George Aboagye, CEO of Ghana Investment
Promotion Centre (GIPC)**

The Economic Councilor Mr. Martin Saladin,

My SWISSCHAM AFRICA GHANA President Mr. Nortey Omaboe,

Dear Business Colleges,

Ladies and Gentlemen,

All protocol observed.

It's my great pleasure to see today so many business executives of the Swiss-Ghanaian Business Community.

I'm also very happy to note, that some of other chambers of commerce are present. I extend my ferment hand of a fruitful cooperation among ourselves.

I would like also to recognize and give my heartfelt thanks to some distinguish personalities, like Mr. PV Obeng and Hon. J.H. Mensah and many others, who have made time to be with us on this important occasion in the history of the **SWISSCHAM AFRICA GHANA**. I thank you all for honoring our invitation, and also the media.

From our invitation you all know the purpose of our gathering this evening, and that is simply for the: **Re-launching of the Swiss West – African Chamber of Commerce**, under a simpler name: **“Swiss Chamber Of Commerce Africa Ghana”**, in short: **SWISSCHAM AFRICA GHANA**. This amendment has become necessary since most West African countries have now their own chambers, hence the re-launching. We operate under the **SWISSCHAM AFRICA**, with its headquarter in Switzerland.

What makes me to accept this challenge is, that we have a new Ambassador, who through the “bush-telephone” I learned has a very vibrant background of business knowhow. Most of you who had already the opportunity to meet him will agree with me that we are in the right hands. “Herr Botschafter” we welcome you once again wholeheartedly. On a sad note, we have to depart from Mr. Saladine, the Swiss Counselor for Economic Affairs, who is leaving us by the end of this month. At this juncture I would like to thank him for his excellent work done, and the immense cooperation he gave to my predecessor Mr. Lukas Brauchbar. I have worked with Mr. Saladin just a few months and I will surely miss his professionalism.

On the good note, it is also my pleasure, that we have today in our midst the new Swiss Counselor of Economic Affairs in the person of Miss Brigitte Cuendet. Madam you are most welcome and I trust the **SWISSCHAM AFRICA GHANA**, will have an excellent cooperation with you and your department.

Now let's get to business!

We all need to realize and accept that we now live in a global village. Swiss businesses like Nestle, SGS and BARRY & CALLEBAUT, have operated as global players for several decades, and have been guided by this cardinal principle. They all started in a small way, and today you find their factories, products, and operations in almost every country within this small global village of ours. Just look at this photo! It is only 50 years back, and portrays what today the ultra modern Airport Kloten in Zurich has looked like in those days!

What is your business vision?




50 Years ago!



The technique changes!
The tradition remains!



NOW!



These promises can only be realized with the cooperation of everyone, and in particular those who are willing to join this new wagon of progress and prosperity!

I therefore strongly encourage you all to join the **SWISSCHAM AFRICA GHANA**. If you have noticed, all those who are this evening present have already received the Registration form. If you have not received it, registration forms are all-around you! So, please don't let it sleep at your PC. Any other company or individuals who are interested of doing business with Swiss associated companies in trade and industry are most welcome to join the chamber.

And if you are just in love with Switzerland for the sake of nice watches or sweet chocolate you are also welcomed as a member, we may even show you undiscovered avenues of Swiss consumer goodies.

It is my pleasure to announce our first paid up Membership Company that is: **Himstedt Investment Services GmbH, of Switzerland**, who has only arrived In Ghana this Monday, and is ready to do business in Ghana. The Company's CEO Mr. Himstedt is personally here with us. He has not only paid his membership fee, but has sponsored all drinks for this evening's event. The second paid up member is: **Fiesta Royale Hotel, Accra** a fully owned Ghanaian company, who has sponsored the remaining cost of this evening. After my address, I will give them the platform for 3 minutes each to introduce their company's business activities. I want to thank them for the good gesture and I hope when it comes to your term, I can also be assured that you would do likewise.

I would like to make a special appeal to the well known Gurus who constitute the elite club of Swiss Multinationals; the likes of Nestle, BARRY & CALLEBAUT, SGS, GSL, MSCA, Schindler Lifts, etc. and hopefully more to come, to support the chamber with applying their long standing management experiences and financial support to re-invigorate this chamber.

I also appeal to the Government of Ghana, to continue to improve its investment climate, especially to reduce the time consuming procedures of some of its agencies. Only so can Ghana attract foreign investors, and make those already settled in Ghana comfortable. Here is the simple philosophy: ***The impact of a ball that hits the wall depends always of how well the ball is served.***

On the chambers side, I promise to lift up to my promises, and I assure you: Come, and knock on my door and the door will be opened, and I will give you rest! Finally, let's all have an attitude of cooperation, whereby the strong pushes the weak up the ladder. It is again the strong who ***must*** help the weaker when he is about to fall. Remember, when both are non-cooperative, the weak and the strong that stand on the same ladder will finally fall.

I can assure you almost every Swiss knows of what it takes to climb a mountain, hence Switzerland's prosperity. I wish you all a good evening and don't forget to fill your Membership form and let's all collectively bring once again the **SWISSCAHM AFRICA GHANA** to life.

Thank you for your active action and kind attention!



"The heart & engine of the chocolate industry"

Your **SWISSCHAM AFRICA GHANA** Team

Nortey Omaboe – President



CEO of ENOA Ltd.

Kurt Merki, Snr. - CEO



CEO of MS-MANGEMENT & CONSULTANCY LTD

Yayra Glover - Secretary



CEO of YAYRA GLOVER LTD.

Mr. Nortey Omaboe is a Ghanaian national who lived and worked in Switzerland for 16 years. He is an Economist and Business Executive, and as CEO of ENOA Ltd. Is involved in advising several international companies on Corporate Strategy in Africa. He holds a BA Honors, degree in Economics and accounting, an MBA from Columbia University as well DBA accreditation. He serves on the Board of several companies in Ghana, such as Prudential Bank and Nowak Ltd. and others like GCNet and Dufry & GTDC which are Swiss Investments in Ghana.

As the Akyempemhene of Amanokrom, Mr. Omaboe is also known a Nana Awuku Sakyi. He is married to Cynthia, (Nee Odoi-Sykes) and they have three children. In his spare time, he pursues charitable causes, plays golf, swims, and occasionally still skis!

In his role as President of the Chamber, he advises and supports the CEO in a non-executive capacity, and receives no remuneration.

Mr. Kurt Merki, Snr. is a Swiss national, and by profession a Wood-technologist and Interior & Product Designer. He has a over 45 years long Ghana and Africa experience as an industrialist and consultant in the wood- and construction-industry. He has traveled as a consultant across many East- and West- Africa countries. Mr. Merki, holds many advisory positions in business and social organizations.

He is married to a Ghanaian and has four children and three grandchildren. In his free and leisure time he preaches, teaches, writes articles & books and composes classical music. His hobby is creative art.

As the CEO of the **SWISSCHAM AFRICA GHANA** he manages the daily affair of the chamber as a honorable position for no pay.

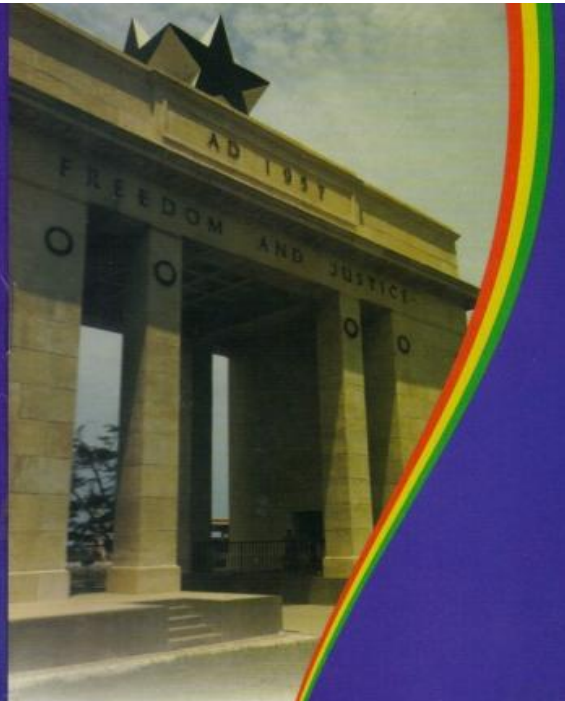
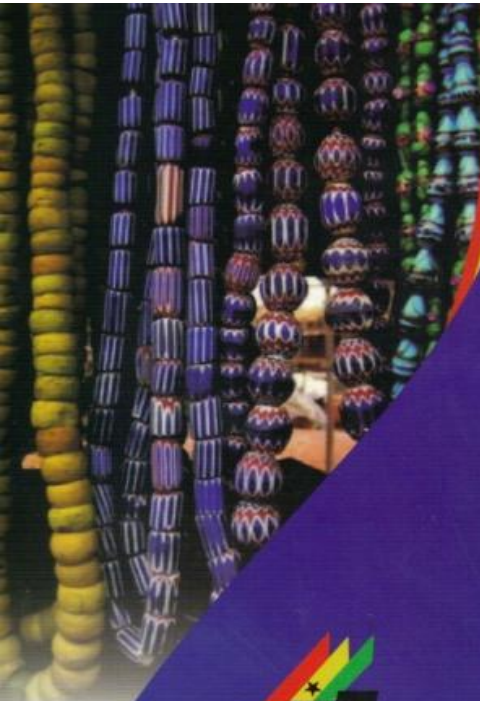
Mr. Yayra Glover is a Ghanaian and Swiss national, and by profession is a Universal Human Rights Expert and Politologist. Since 2003 he has worked as a consultant for the Swiss Police- and Justice department for Migration of Sub-Saharan countries. He is presently working on his PHD in Philosophy. In Ghana he owns and operates a organic cocoa producing & buying company, and in Switzerland he runs Glover Consultancy an advisory outfit for investments in Africa.

His is married to a Swiss with four children. His hobbies are; reading and listening to contemporary music.

As the Secretary of the **SWISSCHAM AFRICA GHANA** he assist the CEO as a honorable position for no pay.

Doing Business in Ghana

by GIPC



For further information, please contact
Ghana Investment Promotion Centre
Public Services Commission Building
P. O. Box M193, Ministries, Accra

Tel: +233 302 665125 - 9
Fax: +233 302 663801 / 663655

Email: info@gipcghana.com
Website: www.gipcghana.com

*Doing Business
in Ghana*





Ghana at a Glance

The Country	Republic of Ghana
Capital City	Accra
Commercial Language	English
Currency	The Cedi
GDP (nominal)	21,630,000,000 (2009 est.)
GDP Growth	4.7% (2009)
Inflation	18% end of 2009 (9.46% at July 2010)
Exchange Rate (as at April, 2010)	US\$ 1.00 is to GH¢1.40
Minimum Wage (as at April 2010)	US\$ 2.22 or GH¢3.11
Population	18,912,079 (year 2000 population census, 22,250,000 2009 est.)
Land Size	238,537 sq. Km (92,100 square miles)
Climate	Tropical, General 21- 32 degree Celsius
Type of Government	Constitutional Democracy
Executive	President, Cabinet
Legislature	Unicameral National Assembly

SETTING UP

The Ghana Investment Promotion Centre is the government agency re-established under the GIPC Act 1994 [Act 478] mandated to encourage, promote and facilitate investment in all sectors of the Ghanaian economy with the exception of mining and oil exploration and extraction.

These sectors are handled by the Ministry of Mines, Minerals Commission and Ministry of Energy.

iv. **Equity in kind** – in the case of equity in kind in the form of imported machinery, equipment and goods, all documents covering such imports should be in the name of the registered company and evidenced by the following, which should be submitted to GIPC for registration purposes:

- a. Bill of lading/Airway Bill (originals)
- b. Destination (Ghana) Inspection Certificate
- c. Custom Bill of entry (originals)
- d. Import Declaration Form (IDF)
- e. Certified/Final Invoices
- f. Evidence of Capitalisation – form 6 from the Registrar General's Department

v. **Registration with relevant Agencies** – registration with the relevant agencies as applicable to the sector of operation

STEP 3 – Registration with GIPC

The investor then registers with the GIPC (after paying the relevant fees) for the process to be completed. This procedure takes five (5) statutory working days to complete, provided the registration forms are in order.

STEP 4 – Wholly Ghanaian – owned enterprises

Wholly Ghanaian-owned enterprises do not need to register with GIPC since the minimum foreign capital requirement does not apply to such enterprises. They may however register (free) to enjoy the incentives offered under the GIPC Act.

STEP 5 – Immigrant Quota

All wholly Ghanaian-owned enterprises and enterprises with foreign participation seeking immigrant quota facilities in respect of expatriate personnel (experts) for their businesses should satisfy the relevant minimum capital requirements specified under Section 30 of Act 478.

Immigrant quota request is by a letter to GIPC.

STEP 6 – Registration with IRS and VAT Secretariat

All enterprises must register directly with the Internal Revenue Service and the Value Added Tax (VAT) Secretariat for purposes of statutory tax e.g. taxes, rebates and exemptions.

STEP 7 – Environmental Impact Assessment Certificate

Applicable enterprises must register and obtain an environmental permit from the Environmental Protection Agency (EPA).

OWNERSHIP

Joint Ventures with Ghanaian partners are encouraged but 100% foreign participation

EQUITY

US\$10,000 for JV with Ghanaian partner
US\$50,000 for 100% foreign ownership
US\$300,000 for Trading Activity.

EXPATRIATE EMPLOYMENT

Quota	Amount (USD)
1 Person(s)	10,000 – 99,000
2 Person(s)	100,000 – 499,000
4 Person(s)	500,000 – upwards

INVESTMENT INCENTIVES

CORPORATE TAX

Type of Company	Percentage	
All companies	25%	
Income from non-traditional exports	8%	
Hotels	22%	
Financial Institutions	Income from loan to farming enterprises	20%
	Income from loan for a leasing company	20%





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	Income from loan for a leasing company	20%

TAX HOLIDAYS (From Start of Operation)

Sector	No. of years	
Real Estate	5 years	
Rural Banks	10 years	
Agriculture and Agro-Processing	Cocoa farmers and producers	Income tax exempt
	Cattle ranching	10 years
	Tree cropping (e.g. coffee, oil palm, shea-butter and coconut)	10 years
	Livestock excluding cattle and poultry	5 years
	Fish farming, poultry and cash crops	5 years
Agro-Processing – converting fish, livestock into edible canned products	5 years	
Waste processing (including plastics and polythene)	7 years	
Free Zones Enterprise/Development	10 years & maximum, 8% thereafter	

LOCATIONAL INCENTIVES (Tax Rebates)

- Manufacturing industries located in regional capitals other than Accra and Tema
 - Accra and Tema: 25%
 - Elsewhere: 50%
- After the initial 5-year tax holiday period, agro-processing enterprises, which use local agricultural raw materials as their main inputs, shall have corporate tax rates fixed according to their location as follows:
 - Accra – Tema: 20%
 - Other Regional Capitals (except Northern, Upper East and Upper West Regional Capitals): 10%
 - Outside Regional Capitals: 0%
 - Northern, Upper East and Upper West Regions (capitals and all other locations): 0%

EXEMPTIONS

Industrial plant machinery and parts thereof are exempted from customs import duty under the HS Codes chapter 82, 84 and 85.



INVESTMENT GUARANTEES

- Constitutional guarantee
- Investment laws which guarantee 100% transfer profits, dividends, etc.
- MIGA membership
- Bilateral Investment Promotion Treaties (BITs)

INVESTMENT OPPORTUNITIES

- Agriculture (Cassava, Cotton, Sorghum, Soya Beans, Oil Palm, Pineapples etc.)
- Agro-processing (Cocoa, Fruits, Vegetables etc.)
- Information and Communications Technology
- Mining (Gold, Manganese, Bauxite, Salt)
- Tourism
- Services (Financial, Health, Educational)
- Energy (Gas, Coal, Wind)
- General Infrastructure (Agricultural and Industrial Estates, Roads, Railways and Ports)
- Real Estate Development
- Fisheries
- Waste Management (including recycling of Plastic and Polythene Materials)

Some Foreign Affiliates Operating in Ghana

Unilever
Guinness
Coca Cola
Nestle
Cadbury
L'air Liquide
Blue Skies
Barry Callebaut
Phyto Riker Pharmaceuticals
Barclays Bank

Standard Chartered Bank
Stanbic Bank
Tractor and Equipment
Fan Milk
Golden Tulip Hotel
Novotel Hotel
Sonitra Construction
Business Focus
CFAO
Woolworths

Ericsson
ACS BPS
Alcatel – Lucent France Ltd.
Vodafone B.V.
MTN
Zain AngloGold
Toyota Motor
PZ Cussons
Cargil

British Airways
Alitalia
Lufthansa German Airlines
Virgin Atlantic Airlines
Delta Airlines
South Africa Airlines
C. Woerman
Newmont Mining

Institutions that play key roles in the establishment and running of businesses in Ghana

Logo

Institution and Contact Details



1. Bank of Ghana (BOG)

The Governor
P. O. Box GP 2674, Accra
Tel: +233(30)2 666174-8
666361-5
666902-8
666921-5
Fax: +233(30)2 662996
Website: www.bog.gov.gh
Email: bogsecretary@bog.gov.gh

2. Registrar General's Department (RGSD)

P. O. Box 118, Accra
Tel: +233(30)2 664691-3
Fax: +233(30)2 666081
666469



3. Customs Excise and Preventive Service (CEPS)

The Commissioner
P. O. Box 68, Accra
Tel: +233(30)2 668319 / 666841
Website: www.ghanacustoms.gov.gh
Email: pr@ghanacustoms.gov.gh



4. Ghana Immigration Service (GIS)

The Director
Private Mail Bag, Accra
Tel: +233(30)2 258250
224445
221667
674125
213401
Fax: +233(30)2 258249
Website: www.ghanaimmigration.org
Email: director@myzipnet.com



5. Internal Revenue Service (IRS)

The Commissioner
P. O. Box 2202, Accra
Tel: +233(30)2 675701-10
665833
Fax: +233(30)2 664938
Website: www.irs.gov.gh
Email: info@irs.gov.gh,
commissioner@irs.gov.gh



6. Value Added Tax (VAT) Service

The Commissioner
P. O. Box 17177, Accra
Tel: +233(30)2 661525/6
2610030
Fax: +233(30)2 674186
Website: www.vats.gov.gh
Email: info@vats.gov.gh



7. Environmental Protection Agency (EPA)

The Executive Director
P. O. Box M 326, Accra
Tel: +233(30)2 664697/8
Fax: +233(30)2 662690
Website: www.epaghana.org



MAYFAIR ENTERPRISES LIMITED



8. Ghana Free Zones Board
 The Executive Secretary
 P. O. Box M 626, Accra, Ghana
 Tel: +233(30)2 780535
 785037
 785038
 Mob.: +233(24) 2174534
 Fax: +233(30)2 780536-7
 Website: www.gfzb.com.gh
 Email: info@gfzb.com.gh



9. Ghana Export Promotion Council
 P. O. Box M 146, Ministries Accra
 Tel: +233(30)2 689889
 683153
 Fax: +233(30)2 677256
 Website: www.gepcghana.com
 Email: info@gepcghana.com



10. Minerals Commission
 The Chief Executive
 P.O. Box M.248, Accra, Ghana
 Tel: +233(30)2 771318
 773053
 772783
 Fax: +233(30)2 773324
 Website: www.ghana_mining.org
 Email: Mincom@mc.ghanaminig.org

11. Ghana Tourist Board
 P. O. Box GP 3106, Accra
 Tel: +233(30)2 682601
 682607
 682608
 Fax: +233(30)2 682510
 Website: www.touringghana.com



12. Ministry of Communications
 The Minister
 P. O. Box M42, Accra
 Tel: +233(30)2 685626
 685601
 Fax: +233(30)2 667114
 Website: www.moc.gov.gh
 Email: moct@ghana.gov.gh

13. Ghana Standards Board
 The Executive Director
 P. O. Box MB 245, Accra
 Tel: +233(30)2 500231,
 500065/6,
 506992-6
 Fax: +233(30)2 500231,
 500092
 Website: www.ghanastandards.org
 Email: gsbdir@ghanastandards.org
 gsbnep@ghanastandards.org



14. National Communications Authority
 The Director General
 P. O. Box 1568, Cantonments, Accra
 Tel: +233(30)2 776621
 771701
 Fax: +233(30)2 763449
 Website: www.nca.org.gh
 Email: nca@gana.com

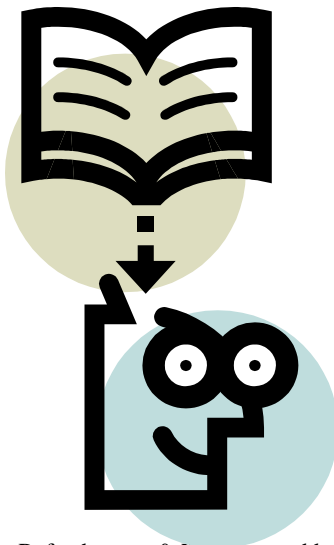


15. Association of Ghana Industries
 Executive Director
 P. O. Box AN 8624, Accra North
 Tel: +233(30)2 779793
 779023/4
 Fax: +233(30)2 773143,
 763383
 Website: www.agighana.org
 Email: agi@agighana.org



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Our next event!

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Chambre Economie Suisse-Afrique
Camera Economica Svizzera-Africa

PROGRAMME

Purpose: Business Cocktail
Date: Wednesday 11th May 2011
Location: Best Western Hotel Airport Accra
Time: 6 – 9 pm CH-Prompt
Topic: Swiss - Ghana Agric Business

- Refreshments & Welcome address by the President of the SWISSCHAM AFRICA GHANA Mr. Nortry Omaboe 6 – 6.05 pm.
- New Membership Certificate Awards 6.05 till 6.15 pm
- Case Study Presentation on Organic Cocoa Export by Mr. Yayra Glover, Secretary, of the SWISSCHAM AFRICA GHANA 6.15.till 6.30 pm
- Response by the CEO of Ghana Coca Board 6.30 till 6.45 pm
- Agric Food Processing for Export 6..45 till 7.00 pm
- Mechanized Food Processing by BERTUZZI Food Processing, Engineering of Italy, 7.00 till 7.15 pm
- Financing the Agric Sector by CEO of ADB Mr. Henry Alhassan, 7.15 till 7.30 pm
- Alternative financing of the Agric Sector, 7.30 till 7.45 pm
- Agric Insurance 7.45 till 8.00 pm
- Address by Hon. Kwesi Ahowi , Minister of Agric Ghana 8.00 till 8.30 pm
- Questions –Discussion-Cocktail 8.30 till 9 pm

Your Moderator: is: Mr. Kurt Merki, Snr. CEO of the SWISSCHAM AFRICA GHANA

Note: Programme is subject to change!

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Mob. +41 / 79 / 740 50 30

info@himstedt.ch
www.himstedt.ch



**Wire Weaving Industries
(Ghana) Ltd.**

Web: wireghana.com

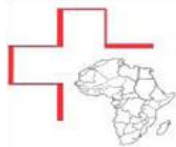


Yayra Glover Ltd
Licensed Buyers of Organic Cocoa

Yayrator Glover
Chief Executive Officer

**P. O. Box 391, Organic-Hill
Suhum, Eastern Region.
Ghana.**

**T: +233(0)302 920 489
M: +233(0)246 488 119
E: Yglover@yayraglover.com
W: www.yayraglover.com**



The Company

- Founded: 2007 as private limited company
- Headquarters: Zürich / Switzerland
- Clients: Private investors from all over the world
- Founding Partners: more than 30 years experience in Private Banking and Asset Management
- www.himstedt.ch

The Strengths

- + **Independence** - selection of the best products available globally
- + **Individuality** - customized investment solutions and no model portfolios
- + **Transparency** - regarding true risks, returns and cost
- + **Reliability** - regular communication with the client and adherence to agreements made

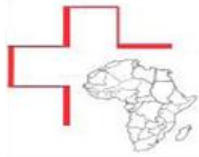
The Service Offering

- Development of investment profile
- Proposal of customized investment strategies
- Monitoring of market developments
- Identification of interesting investment opportunities
- Selection of products with superior risk-return profiles
- Investment decisions and implementation
- Monitoring of portfolio performance & client reporting

The Client Benefits

- + **Complete Confidentiality** - protection of the private sphere through the Swiss Banking Secrecy
- + **High Security** - protection of assets against bank collapse
- + **Best Solutions** - investment strategies responding to individual needs
- + **Attractive Terms and Conditions** - discounts on custody and transaction fees
- + **Continuous Relationship** - no change of manager

Member's Company Profile



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Gateway Services Limited

(member of the group)

GATEWAY SERVICES LIMITED (GSL) is a member of the Cotecna group, a Swiss multinational company which has 150 offices in over 100 countries worldwide. In Ghana, GSL is the premier Destination Inspection (DI) Company and has a vision to become the world's best provider of trade security and trade facilitation services.

By way of historical perspective, while GSL has been wholly owned by Cotecna from 2004 to date, it (GSL) was originally established as a joint venture company in 1999 with Cotecna as the majority shareholder with 70% of the shares.

In Ghana, GSL provides Destination Inspection services for the purpose of facilitating clearance of goods from the seaports without compromising security and revenue generation to the government.

True to form and in line with its objective of making global trade flow smoother and safer, GSL has developed, implemented modern and efficient tools and mechanism by way of construction of a giant X ray scanner, the development of a Computerized Risk Management System (CRMS) and Transaction Price Database (TPD) for rapid verification of imports in order to eliminate fraud, fiscal evasion, price discrimination notably done through over-invoicing and under valuation as well as wrong declaration of tariff codes.

Our fixed Container X-Ray Scanner which has been installed at the Tema Port has effectively helped in eliminating the need for 100% physical examination of consignments at the port. Therefore allows for rapid clearance of goods from the port. The time taken to scan a 20 foot container is approximately 35 seconds while a 40 foot takes approximately 55 seconds. The entire scanning process including CEPS documentation should normally take not more than 15 minutes for a consignment that has conformed. Physical examination as opposed to scanning takes several hours to complete just a single container.

In 2010, we made the decision to procure an additional state-of-the-art mobile Scanner with dual energy to compliment the capacity of the fixed scanner.

As part of its commitment to the development of the country's human resource base, GSL also provides training and capacity building programs to CEPS and other government agencies as well as its own local staff. The training programs provided are in the areas of X-ray scanning, WTO/GATT Valuation and classification methods, risk management and other trade related techniques.

GSL FOR GHANA

For further information, please contact GSL at:

Postal Office address: P.O. Box C2212, Cantonments, Accra- Ghana

Location: Amaane House, Tetteh Quarshie - Motorway Extension

Tel: (+233-302)512764 / 512765 / 512767

Fax: (+233-302) 506825 / 510802

Email: contact@gsl.com.gh

Website address: www.cotecna.com

In Ghana, GSL provides Destination Inspection services for the purpose of facilitating clearance of goods from the seaports without compromising security and revenue generation to the government.



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MOONIC ENTERPRISE LTD.

MOONIC ENTERPRISE LTD was established in 2010 for the purpose of providing a efficient, reliable & save bus-transport & maintenance system in Ghana.

MOONIC ENTERPRISE LTD Is a one stop company for all model of car needs , under one roof you will have your vehicle serviced or get a brand new car with warranty.

MOONIC ENTERPRISE LTD products & services are:

- KIA CAR SALES
- KIA LUXURIOUS BUSES RENTAL
- CAR ASSESSMENT
- ALIGNMENT
- BALANCING
- AC REFIL
- GENERAL SERVICING/REPAIRS
- TYRES
- BATTERIES
- GENERAL PARTS

MOONIC ENTERPRISE LTD BOX AN 1175 PHONE:30302-815684/938088
SPINTEX Rd. NEXT TO GHANA COMMERCIAL BANK



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WHEN YOU NEED TO BE SURE

SGS

SGS IN GHANA

- SGS has been operational in Ghana since the year 1960.
- We are the world's leading inspection, verification, testing & Certification Company and recognized as the global benchmark for quality & integrity. Our business activities are in the area of Agricultural, Minerals, Environment, Petroleum, Certification as well as services to governments and international institutions.
- We are the largest inspection company in the country with over 350 professionals operating in Accra, Tema, Takoradi, Tarkwa, Damang and Ahafo and any other location where the need arises.
- For further information on our services, kindly contact us at the following address:
14 Ridge Road, Roman Ridge, P. O. Box 732, Accra, Tel: (233.302) 773994 / 773995
Fax:(233.302) 779075
Email: gh.adm@sgs.com



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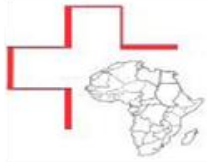
Wirtschaftskammer Schweiz-Afrika
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Camera Economica Svizzera-Africa

FIESTA ROYALE

HOTEL - ACCRA



- **The history:** Calwall Limited Trading as Fiesta Royale Hotel, commenced operations in November 2003 under the trading name of Cresta Royale Hotel with 36 rooms. The company had a 10year renewable management contract with Cresta Hospitality. However this was terminated in December 2006 for non performance. The name was changed to Fiesta Royale in December 2006 when it joined the Preferred Hotel Group as a Sterling member.
- **Today** Fiesta Royale Hotel boasts of 100-rooms made up of 10- chalets, 2-suites, 6-executive rooms and 82 standard rooms.
- **Room facilities** include; a mini bar, mini safe, hair dryer, tea and coffee bar, a luggage rack, multi channel television, international direct dialling (IDD) , direct dial telephone and direct internet access(Wi-Fi). Guests enjoy complimentary direct internet access and shuttle to and from the airport
- **Other facilities** are; 3 conference rooms, a restaurant, a gift shop, car rental, a bar, swimming pool, laundry, a gym, and a business centre. t.
- **Management;** There are 8 different departments namely the Front office, Food & Beverage, Housekeeping, Finance & Admin, Sales & Marketing, Human Resource, Maintenance and Internal Audit Departments with staff strength of 237.
- **Our mission statement is** to be the leading hotel in Ghana meeting the expectations of customers by providing first class service through an efficient and highly motivated workforce whilst maintaining a good return on shareholders' investment
- **Objective:** Fiesta Royale Hotel has the ultimate aim of guest satisfaction. We have achieved this by the availability of feedback materials placed at all public areas and rooms. Managers are also always on site to attend to guest concerns. Through this feedback medium we have information on guests' needs and wants and are made aware of concerns to improve our product better to suite them.
- **Awards:** Diligence and attention to detail in satisfying guest, keeping and improving standards at this property has led to our winning several awards;
- 7th Greater Accra Regional Tourism Award for 2-3 star hotel of the year 2003,
- Chartered Institute Of Marketing Ghana Awards for Hospitality Facility Of The Year 2005,
- Chartered Institute Of Marketing Ghana Award for Best Hotel Facility Of The Year 2007,
- 8th National Tourism Award for 3 Star Hotel Of The Year 2008,
- 8th National Tourism Award For Best Landscaped Ambience Of The Year 2008
- 3rd Ghana Business & Financial Services Excellence Awards-Gold Award in the Tourism Hospitality Category-2010
- The hotel was awarded the 4 Star rating by the Ghana Tourist Board in 2009



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Our New Members!

Your Membership Certificate will be given to you on our next meeting, 11th May 2011



www.fiestaroyalehotel.com

Welcome to Fiesta Royale Hotel, Accra

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by beautifully landscaped gardens

Conference facilities and packages
tailored to meet your needs

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HOTEL - ACCRA

A MEMBER OF

STERLING
HOTELS

A FORTHEBY HOTELS GROUP COMPANY

Motorway Extension, North Dzorwulu, Accra, Ghana
PMB 163 Cantonments, Accra

Tel: (233-30) 2740 811 Fax: (233-30) 2517 556

E-mail: info@fiestaroyalehotel.com
reservations@fiestaroyalehotel.com

1. Himstedt Investment Services, CH (March event sponsors)
2. Fiesta Royale Hotel, Accra (March event sponsors)
3. Policy Construct & Services Ltd, Accra
4. Gateway Services Ltd (GSL) Accra
5. MANGEL KLICKS LTD, Accra-Kumasi-Takoradi
6. BARRY & CALLEBAUT, Tema
7. MOONIC LIMITED Accra
8. SGS Ghana & West & Central Africa Region, Accra
9. Wire Weaving Industries (Ghana) Ltd. Accra
10. NEWREST FIRST CATERING Ltd. Accra
11. BM BRIGITTE MERKI, FASHION, Accra
12. MS-MANAGEMENT & CONSULTANCY LTD. Tema
13. YOUR HOME INTERIOR, Tema
14. ENJOY ACCRA-TEMA-KUMASI-TAKORADI-CAPE COST
15. GLOVER YAYRA LTD Suhum
16. ELESKA ENGINEERING LTD. Accra
17. MSCA GHANA LIMITED Tema-Takoradi-Kumasi
18. Mayfair Enterprise Ltd, Accra
19. DUCAT International West Africa Ltd. Accra
20. GCNet, Accra
21. E.N.O.A. Ltd. Accra
22. Novak Ltd. Accra
23. B.G.Builders Construction Ltd. Accra
24. Collection Africa Ltd. Accra
25. Orakame Ltd. Accra
26. Advantage Group Ltd. Accra
27. Nestle Ghana Ltd. Accra-Tema
28. PANALPINA (Ghana) Ltd. Tema
29. LIEBHERR Ghana Ltd. Accra
30. KRON Finance & Investment Limited, Accra

**Be @ our EASTER BRUNCH-Sunday 24th April
And Mother`s Day FAMILY BRUNCH 8TH May**

What`s New @ The *Swiss Embassy*



Economic Desk?



From Mrs. Agatha Quayson,
Trade/Private Sector Development Specialist

“The Embassy of Switzerland is happy to be associated with the SWISSCHAM AFRICA GHANA, and we look forward to cooperating with you and the Business Community to promote and also enhance the bilateral trade relations between Switzerland and Ghana.”

The Swiss State Secretariat for Economic Affairs (SECO)

is represented in Ghana through:

Embassy of Switzerland

Kanda Highway/Ridge Street
North Ridge Area
Accra, Ghana

Postal address

P.O. Box 359 GPO
Accra, Ghana

Tel. +233 (0) 21 22 50 08

+233 (0) 21 24 82 26

Fax. +233 (0) 21 22 35 83

Email: acc.vertretung@eda.admin.ch

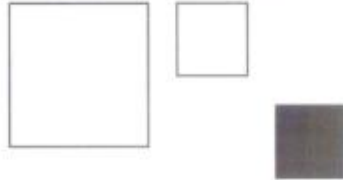
www.eda.admin.ch/accra



Swiss Economic Development Cooperation Ghana

Switzerland's development cooperation worldwide

■ The Swiss government invests about USD 2 billion annually to promote development and to reduce poverty in transition and developing countries worldwide, including Ghana. Mainly two agencies are responsible for Switzerland's official development cooperation abroad: the State Secretariat for Economic Affairs (SECO) and the Swiss Agency for Development and Cooperation (SDC). In Africa, Ghana is a priority country for SECO alongside South Africa and Egypt. SECO is represented in Ghana through the Embassy of Switzerland in Accra.



Switzerland's relations with Ghana

■ Switzerland's relations with Ghana date back to 1828 when the Basel Mission (Headquarters in Basel, Switzerland) sent missionaries to the Gold Coast (now Ghana) for evangelical work. Some major landmarks resulting from the activities of the Basel missionaries include the establishment of the Union Trading Company (UTC), hospitals and educational institutions. The missionaries promoted large scale planting of cocoa and were instrumental in developing cocoa as an export commodity for Ghana. The Swiss Confederation recognized the Republic of Ghana at independence on 6 March 1957 and established diplomatic relations in 1960.

■ Over the past years, Ghana has regularly been among the top five trading partners of Switzerland in Sub-Saharan Africa. Ghana is one of the main suppliers of pineapples and cocoa



to Switzerland for its world famous chocolate industry.

■ In the area of economic cooperation, Switzerland through SECO has provided balance of payments support to Ghana of about USD 83 million between 1984 and 1991. Switzerland has also provided budget support since 2002. SECO's programmes in Ghana have expanded gradually to reach disbursements of approximately USD 15 million per year.



SECO in Ghana: Country Strategy 2009-2012

SECO is responsible for planning and implementing Switzerland's economic and trade policy measures in developing countries. SECO's support to Ghana aims at contributing to the implementation of Ghana's growth and poverty reduction objective of attaining middle-income status. In Ghana SECO concentrates its support on four major areas:

Sound macroeconomic policy and transparency of public finances

■ Through general budget support, Switzerland is providing approximately USD 25 million to the Government of Ghana from 2009 to 2011. Additionally, Switzerland provides technical assistance in tax and public procurement reform, as well as funding for the second IMF Regional Technical Assistance Centre for West Africa (AFRITAC West II) hosted in Ghana. The centre will provide technical assistance to governments in Anglophone West Africa, including Ghana, in designing and implementing sound macroeconomic policies.



Financial sector development and strengthening

■ SECO, jointly with other development partners, is funding Ghana's Financial Sector Strategic Plan (FINSSP) which aims to strengthen good governance, regulation, competitiveness and develop market infrastructure in the financial sector. FINSSP is implemented through the Economic Management Capacity Building pooled fund.



■ The Swiss Investment Fund for Emerging Markets is mandated by SECO to provide small and medium-sized enterprises (SMEs) in Ghana with equity funds and loan facilities. Also, SECO and the International Finance Corporation are implementing the Access to Finance programmes to develop the primary mortgage market and credit bureaus in Ghana.

Trade, competition and investment climate

■ SECO supports Ghana's Trade Sector Support Programme with technical assistance projects in intellectual property rights; standards and investment promotion as well as strengthening of value-chains for organic cocoa and allanblackia - a tree that produces healthier oil for margarine and cosmetics. The Intellectual Property Rights project supports the Ministry of Trade and Industry and Ministry of Justice to develop a national intellectual property rights policy. The Ghana Standards Board and Plant Protection and Regulatory Services Directorate are receiving capacity development to become accredited standards organization and EU competent authority in horticultural inspection respectively.

■ Switzerland promotes investment through the Investment Promotion in Sub-Saharan Africa programme which provides capacity building to the Ghana Investment Promotion Council to generate foreign direct investment into Ghana. SECO also supports government programmes in competition policy and consumer protection.

Basic infrastructure regulation and public utilities improvement in the energy sector

■ The Ghana Energy Access Development Programme's (GEDAP) objective is to improve the operational efficiency of the electricity distribution system and increase access to electricity. Under the GEDAP, SECO is supporting the Public Utilities Regulatory Commission (PURC) and electricity distribution sector. PURC is building capacity in the regulation of utility service providers and protection of consumers. The electricity distribution sector is being supported to provide more reliable and efficient services to consumers. Furthermore, SECO is keen to support the development of renewable energy sector in Ghana.



Commitment to Harmonization

■ Switzerland is committed to the principles of the Paris Declaration and the Accra Agenda for Action (AAA) and is actively involved in development coordination in Ghana. Switzerland's role in development partner coordination is demonstrated through its engagement in important working groups such as the Multi-Donor Budget Support (MDBS) group, Finance, Private Sector and Energy.

■ Switzerland's support to Ghana is fully aligned with Ghana's development priorities and concentrates on a limited number of sectors within economic development cooperation where it can offer relevant expertise. Moreover, Switzerland is cooperating closely in various forms with other development partners under delegated partnerships.



Main Ghanaian partners

■ SECO is implementing its strategic plan with Ministries, Departments and Agencies of Ghana including:

- Ministry of Finance and Economic Planning (MoFEP)
- Ministry of Trade and Industry (MoTI)
- Ministry of Energy (MoE)
- Electricity Company of Ghana (ECG)
- Public Utilities and Regulatory Commission (PURC)
- Bank of Ghana (BoG)
- Public Procurement Authority (PPA)



Further links:

- Swiss State Secretariat for Economic Affairs:
www.seco-cooperation.admin.ch
- Swiss Agency for Development and Cooperation:
www.sdc.admin.ch
- Business Network Switzerland (OSEC) and Swiss Investment Promotion Programme (SIPPO):
www.osec.ch
- Swiss Investment Fund for Emerging Markets:
www.sifem.ch



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Confédération suisse
Confederazione Svizzera
Confederaziun svizra

Embassy of Switzerland in Ghana



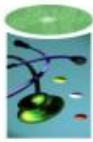
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Division of Labour between the Swiss Embassy and SwissCham-Ghana

Swiss Embassy: Political Mandate		SwissCham: Commercial Mandate	
<ol style="list-style-type: none"> 1. Is the official representation of the Swiss Government in Ghana for bilateral relations. 2. Negotiates bilateral, intergovernmental treaties and agreements. 3. Assists Swiss investors to find information about doing business in Ghana . 4. Provides or facilitates consultancy services together with OSEC at a fee (up to one hour free of charge. Subsequent hours attract CHF 120). 5. Partners with government of Ghana institutions to create business opportunities for Swiss investors. 		<ol style="list-style-type: none"> 1. Is a membership association of Swiss / European businesses in Ghana as well as Ghanaian businesses interested or having businesses in Switzerland / Europe; The membership attracts an annual membership fee (1'000 USD for international members with its HQ outside Ghana, 500 USD for local members resident in Ghana). 2. Represents members' interests in economic dealings between Switzerland and Ghana. 3. Provides a Forum for Networking, training, advisory services and Information Exchange for members. 4. Collaborates with other Chambers of Commerce. 5. Organizes or facilitates trade missions between Ghana and Switzerland. 6. Free of charge electronically transmitted "SWISSCHAM AFRICA GHANA NEWS" letter. 	
Contact: www.eda.admin.ch/accra		Contact:	
Ms Brigitte Cuendet Economic Counsellor Embassy of Switzerland Phone +233 (0) 302 225 008 Fax +233 (0) 302 223 583 Email acc.economicsection@eda.admin.ch	Ms Agatha Quayson Trade and Private Sector Development Specialist Embassy of Switzerland Phone +233 (0) 302 225 008 Fax +233 (0) 302 223 583 Mobile +233 (0) 204 311 437 Email agatha.quayson@eda.admin.ch	Mr Nortey Omaboe President SWISSCHAM AFRICA GHANA Phone +233 (0) 302 774 994 Email omaboe@oneibea.com.gh Mr Kurt Merki Snr. CEO SWISSCHAM AFRICA GHANA Mobile +233 (0) 208 092 500 Email panimerki@yahoo.com	Mr. Yayra Glover Secretary SWISSCHAM AFRICA GHANA +233 (0) 24 648 8119 yglover@yayraglover.com



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Registration Form

Company Name: (For Ghana & Other country).....

Address: P.O.BOX.....

Street Name and Number & city.....

Describe location or attached sketch in Ghana: Other country:.....

Head office in Ghana? Yes..... or No..... Branch in Ghana: Yes..... or No.....

Head office in other country? Pls. indicate:

Telephone Numbers (landlines) Ghana:..... Other country:.....

Mobile Numbers Ghana: Other country:.....

Fax Numbers Ghana: Other Country:.....

Name of Managing Director or CEO:.....

Name of assistance to MD/CEO (in case of absence):

Describe type of business: e.g. Trade/Industry/Agent or Others:

Attach: Company profile/brochure:.....

GH-Certificate of Incorporation #: Date:..... GH-Certif. to Commence Business #: Date:.....

Other Country Business Registration Certificate #: Date:..... Country:.....

Remarks or suggestions:.....

Acceptance of registration with SCHISSCHAM GHANA:

Place:..... Date:.....

Position:..... Signature:..... Company Stamp:

N.B. Please complete *Registration Form* and send it back to paaimeki@yahoo.com and let your payment be made direct to the UDS account Number in favor of: **Chamber of Commerce, (SWISSCHAM GHANA)** at any GT-Bank branch. The registration form must show the pay-in slip receipt from the bank, before registration is accepted. No registration fee. The membership fee for any type of company is per annum is only US\$500, *except for:* multinational companies or companies with its head office outside Ghana, is: US\$1,000 per annum. The membership year starts: from 1st January and ends 31st December

For official use: Membership Number/File No.: Year:..... Receipt #:..... Amount US\$.....

The idea of the
**Think-Thank
Meeting**

is to find out the problems businesses are facing in both countries Ghana & Switzerland and of how the **SWISSCHAM AFRICA GHANA**

can help to overcome them, by having a dialog between the respective Governments and the Private Sector .

The CEO will contact members during April on individual bases!

Note: If you have a urgent request

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Thank you for your attention!

Kurt Merki, Snr.

**Your contributions or comments
on our News Letter, or any other issues,
are very much appreciated and welcomed!**

Mail it to: papimerki@yahoo.com

Note:

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